



**NASA SEWP VI
Ordering Guide**

**Nautix Consulting
Government-Wide Acquisition Contract (GWAC)
Contract Number: 80TECH26D1608
Category C – Mission-Based ITC/AV Service Solutions
Website: nautixconsulting.com**

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1. Company Overview

At Nautix Consulting, we collaborate with our clients to deliver innovative solutions for your business. We leverage our expertise in Digital Transformation, Data Analytics, Cyber & Risk Management, and Program Management to provide tailored end-to-end solutions for our clients.

2. Contract Information

Contractor	Nautix Consulting
SEWP VI Category	Category C
Contract Number	80TECH26D1608
Period of Performance	November 2026 to October 2036
Business Address	6609 Lybrook Ct, Bethesda, MD 20817
Phone	703-675-2235

3. SEWP Overview

The NASA SEWP (Solutions for Enterprise-Wide Procurement), pronounced “soup,” provides the latest Information Technology, Communication, and Audio-Visual (ITC/AV) solutions and services for all Federal Agencies and their approved contractors. Created in 1993, SEWP I was the first Government-Wide Acquisition Contract (GWAC) in the federal acquisition space. SEWP has continually evolved over the past 30 years, expanding its scope to meet the requests of its customers, and now supports all Federal agencies with acquisition support, totaling more than 50,000 orders a year.

4. Scope of Offerings

Nautix Consulting provides mission-based technical services under Category C, consistent with the full scope defined in the SEWP VI Statement of Work. Representative technology areas include:

- End-to-end digital transformation: strategy, consulting, implementation, and ongoing support
- Cloud integration: scalable, secure cloud solutions
- Data analytics, AI/ML, and business intelligence: reporting, dashboards, and advanced analytics for data-driven decisions
- Process automation: low code/no code solutions to streamline operations
- Cybersecurity strategy and risk management: threat detection, incident response, and risk assessment
- Business continuity and disaster recovery planning
- Data protection and privacy compliance
- Program and project management: planning, resource allocation, risk mitigation, and stakeholder reporting

A specific service not listed above may still be in scope; contact us directly to confirm availability under the current SEWP database of record.

5. Fair Opportunity

FAR 16.505(b)(1) provides that each contractor shall be given fair opportunity to be considered for each order exceeding \$10,000 issued under multiple-award contracts. The method to obtain fair opportunity is at the discretion of the ordering Contracting Officer, who must document the rationale for placement and price of each order. Using the SEWP online Quote Request Tool (QRT) is the recommended method to assist in this activity.

A.1.13 Fair Opportunity and Requests for Quotes

Contractors will be provided a fair opportunity at the individual order level as appropriate per FAR Part 16.505(b), including the SEWP RFQ tools. No documentation for the order selection is required to be submitted with the order. All such documentation is to be maintained by the issuing procurement office. The Contractor shall not market, quote or otherwise offer for sale, any IT Solutions not listed under this contract, until the said solutions are included in the SEWP database of record, and available to all Government end-users.

If the Government issues a Request For Information (RFI) as part of market research, the Contractor may provide items not yet listed on their SEWP contract as part of a market research quote if: 1. all such items are clearly marked as not yet available on their SEWP contract; and 2. the contractor submits a technology refreshment request to add those products to their contract. If the Government issues a Request For Quote (RFQ) or a Market Research Request (MRR), the Contractor may only respond with items available on their Contract and the price of each item shall be no greater than the price in Attachment F SEWP database of record at the time the quote is issued. If the Contractor has insufficient items on their contract to fully respond to the Formal RFQ, the Contractor must respond with a No Bid.

Unless the RFQ specifically allows for partial quotes, the Contractor must respond fully to all requirements specified in the RFQ. When submitting a quote to a government end-user, the contractor must clearly state the length of time the quote is valid. The contractor shall honor any order submitted within the stated time period of a quote.

When responding to an RFI or RFQ issued from the NASA SEWP RFQ on-line quoting system, the Contractor must respond as outlined in Attachment C: Contract Holder User Manual (CHUM). Contract Holders are prohibited from using Government information posted on the NASA SEWP Contract Holder Only Page, such as RFQs, RFIs, etc., for purposes other than proposing on SEWP requirements. This includes Contract Holders providing third parties with SEWP information and requirements for the purpose of assisting companies, that are not SEWP Contract Holders, with providing unsolicited proposals to meet agency requirements already posted to the NASA SEWP RFQ on-line quoting system.

6. Ordering Process

The internal ordering process of each Agency varies. The process and accompanying forms for Purchase Requests (PR) and Delivery Orders (DO) issued against a SEWP contract are defined by the issuing agency, not the NASA SEWP Program Management Office (PMO). The typical process is for an end-user to determine a requirement and generate a Purchase Request (PR). The PR, along with any necessary funding information, is sent to that agency's procurement office, which results in the issuance of a DO. Any valid Federal Agency DO form may be used. The NASA SEWP PMO does not issue DOs; these must be issued through the issuing agency's procurement office.

7. Program Support & Contacts

This section is in compliance with the requirements of the SEWP Contract Holder User Manual (CHUM). For quotes, product support and warranty questions, or order troubleshooting, please contact Nautix Consulting directly using the information below.

Primary Points of Contact

Role	Information
Program Manager	Name: Sunil Kachoria Email: skachoria@nautixconsulting.com Phone: 703-675-2235
Deputy Program Manager	Name: Kethan Rao Email: krao@nautixconsulting.com Phone: 703-855-7113

Requesting a Quote

To obtain a quote for services available under our SEWP VI contract, contact our sales representative:

Name	Sunil Kachoria
Title	Program Manager
Telephone	703-675-2235
Email	skachoria@nautixconsulting.com

Product Support & Warranty

For policy and procedural questions regarding technical support, software support, and other post-delivery issues, contact:

Name	Sunil Kachoria
Title	Program Manager
Telephone	703-675-2235
Email	skachoria@nautixconsulting.com

Order Troubleshooting

To troubleshoot a problematic order (status, delivery, or discrepancies), contact:

Name	Sunil Kachoria
Title	Program Manager
Telephone	703-675-2235
Email	skachoria@nautixconsulting.com

8. Additional Resources

- SEWP VI Program Website: sewp.nasa.gov
- NASA SEWP VI: sewp.nasa.gov/sewpvi
- Nautix Consulting Corporate Website: nautixconsulting.com
- SEWP Quote Request Tool: accessible via the SEWP website